

2015

Annual Report



JEFFERSON COUNTY
ECONOMIC DEVELOPMENT CORPORATION

VISION • LEADERSHIP • ACTION

The Jefferson County Economic Development Corporation (Jeffco EDC) is providing leadership for economic vitality in Jefferson County.

Over the last five years, we have brought the Jeffco EDC's Board of Directors vision to reality: transforming Jeffco EDC into a proactive, results focused economic development organization and raising our profile regionally, nationally and even internationally. The transformation is complete - and the results speak for themselves.

We are two-thirds of the way through our Forward Jeffco Strategic Plan and have built a significant level of momentum: turning that momentum into action by providing programs and resources that have assisted in creating 5,019 new primary jobs, dozens of business expansion and attraction projects, and over \$600 million in new capital investment by our primary employers in Jefferson County.

Additionally, as you can see in the section "2015 by the Numbers" (Lower left opposite page), both 2015 and the past two and one half years of cumulative job growth and capital investment statistics are impressive.

We've embarked on major new initiatives that include reaching out across the globe to market Jefferson County as a premier business location to foreign businesses and investors. We led a Jeffco delegation trip to Switzerland, participated in a Colorado aerospace trade mission to Europe, attended/exhibited at international target industry tradeshows, met with foreign trade delegations, and developed relationships with Commercial Service Officers within United States Embassies abroad. Further, we have continued looking internationally for a private concessionaire to build the much needed Jefferson Parkway.

These efforts have helped Jeffco EDC increase business prospect activity significantly, and we are now generating most of our prospect leads: clearly our strategy is working!

Also, we continued to focus on fostering economic development and economic vitality right here at home by hosting target industry roundtables for existing Jefferson County businesses and re-designated our Enterprise Zone to assist in business retention, expansion and attraction.

Jefferson County's economic future continues to grow and prosper, and we're proud to be a partner with our County, municipal governments and, of course, our private investor business community. We will continue to promote and foster a business-friendly atmosphere in Jefferson County.

Jeffco EDC Team

Kevin McCasky, President & CEO
Doug Bene, Executive Vice President
Leigh Seeger, Economic Development Manager
Tom Livingston, Economic Development Specialist
Lilly Daniels, Investor Relations Manager
Lisa Harper, Finance & Human Resources Manager
Carol Grantano, Office Manager
Susan Aldretti, Public Policy & Government Affairs
Marty Topping, Marketing & Technology Consultant

2015 Board of Directors

Jeffco EDC's Board of Directors provides the vision and direction for the organization. This group of highly involved business, local government, civic, and education leaders determine the focus of the organization.

Executive Committee

Chair: **Rob Osborn**, Director, Regulatory Affairs, Xcel Energy
Vice-Chair: **John Moore**, VP & Principal, Martin/Martin Consulting Engineers
Treasurer: **Tony Antista**, President, FirstBank of South Jeffco
Secretary: **Tom Currigan**, Senior Director, Stakeholder Relations, Kaiser Permanente
Past Chair: **Fred Baker**, Partner, Ojala & Company / Consultant, United Properties
Mark Bishop, Senior Vice President of Global Human Resources, Terumo BCT
Keri Burson, Director of Marketing, Adolfsen & Peterson Construction
Richard Dengler, Sr. Development Manager, Brookfield Residential
Bill Dillaman, Plant Manager, Rocky Mountain Bottle Company/MillerCoors
Tami Fischer, CEO, Metro West Housing Solutions
Patrick Green, COO, St. Anthony Hospital/Centura Health
Adam Paul, Mayor, City of Lakewood
Janice Rooney, Manager, Corporate Relations, National Renewable Energy Laboratory
Donald Rosier, Commissioner, Jefferson County
Dr. Tim Swales, VP, Research & Development, Johns Manville
Casey Tighe, Commissioner, Jefferson County
Libby Szabo, Commissioner, Jefferson County
Marc Williams, Mayor, City of Arvada

Board of Directors

Ron Abo, Principal, The Abo Group
Ed Anderson, CEO, Connexion Asset Group
Kristen Anderson, Senior Vice President, Business & Specialty Banking, Wells Fargo
Gregg Bradbury, Partner, Church Ranch Companies
Bob Briggs, Councilor, City of Westminster
Bart Brock, CFO, The Coleman Company
Dennis Carruth, President, Carruth Properties Company
Mark Condon, General Manager, Red Rocks Country Club
David Easter, President, Easter-Owens
Frank Eppink, Regional Manager - Colorado, The Beck Group
Liz Geiselman, Vice President & COO, Rocky Mountain Reagents
Dr. Michele Haney, President, Red Rocks Community College
David Jones, President & CEO, Sonsio, Inc.
Kenneth Kirwin, VP of Finance, Community First Foundation
Blair E. Lichtenfels, Shareholder, Brownstein Hyatt Farber Schreck
Kristine McMahon, Director of Sales and Marketing, Sheraton Denver West Hotel
Dan McMinimee, Superintendent, Jeffco Public Schools
Marcie Miller, Councilor, City of Golden
Debbie Nunnelee, Sr. Manager, Security & Site Services, Terumo BCT
M.L. Richardson, Director of Strategy & Sustainable Development, APC Construction Company/Keller Farm Property
Greg Smith, Executive Director, PERA of Colorado
William "Bud" Starker, Councilor, City of Wheat Ridge
Frank Trujillo, Technical Operations Manager, Comcast
Grant Wicklund, CEO, Lutheran Medical Center
Brad Worthington, Senior Manager, Denver Facilities Site Lead, Lockheed Martin Space Systems Co.

Ex-Officio Members

Steve Art, Economic Development & Urban Renewal Manager, City of Wheat Ridge
Pam Bales, Director, The West Chamber
Andy Dorsey, President, Front Range Community College - Westminster Campus
Dr. Diana Doyle, President, Arapahoe Community College
Steve Glueck, Community and Planning Director, City of Golden
Betsy Hays, President, Evergreen Chamber of Commerce
Dr. Paul C. Johnson, President, Colorado School of Mines
Ryan Johnson, Economic Development Specialist, City of Westminster
Leslie Klane, Executive Director, Greater Golden Chamber of Commerce
Kevin McCasky, President & CEO, Jefferson County Economic Development Corporation
Nanette Neelan, Deputy City Manager & Director of Economic Development, City of Lakewood
Jennifer Shannon, President, Westminster Chamber of Commerce
Ryan Stachelski, Economic Development Director, Arvada Economic Development Association
Melanie Swearengin, Executive Director, Conifer Area Chamber of Commerce
Amira Watters, Executive Director, Jefferson County Business Resource Center
Kami Welch, President, Arvada Chamber of Commerce

Mission-Driven Activity & Events

2015 was another successful year for Jeffco EDC. We provided our investors hands-on access to a number of facets of the Jefferson County economy, from real estate to legislative policy. Here is a snapshot of activities that took place in 2015:

Trade Missions – Jeffco EDC led a Jeffco delegation to Switzerland to market the county as a premier business location to foreign businesses and investors. Jeffco EDC also participated in a Colorado delegation trip to Europe that focused on foreign direct investment in the aerospace and aviation industries.



Tradeshows & Conferences – In 2015, Jeffco EDC expanded its regional visibility by participating in a variety of tradeshows and conferences which included, the Paris Airshow, ISPO, National Space Symposium, Site Selection Conference, and Select USA FDI expos.

Industry Roundtables – Jeffco EDC hosted ten industry roundtables for targeted industries, which included; aerospace, beverages, bioscience, energy, manufacturing and outdoor recreation. These roundtables discussed industry trends and workforce development needs.

Jeffco EDC Committees – Various committees helped drive Jeffco EDC's strategic initiatives. These included; Executive, Finance and Governance, Government Affairs, Real Estate, Development and Infrastructure, Economic Development Partners and Investor Relations committees.

Real Estate Roundtable – The Jeffco EDC Real Estate Committee held its Real Estate Roundtable in May, highlighting some of the long-range plans and opportunities county-wide.

9th Annual Luncheon – This popular event serves as an annual celebration of the positive impacts of business in the Jefferson County community. Jeffco EDC honored Jefferson County Commissioner Casey Tighe as Elected Official of the Year. The 2015 keynote speaker was Sean Swarner, the first cancer survivor to summit Mt. Everest.



Receptions – Jeffco EDC hosted receptions for investors, manufacturers and the AddOne campaign to provide networking opportunities. In addition, Jeffco EDC partnered with Jefferson County Business Lobby to host the "Meet Your Legislators" reception.

2015 by the Numbers

2,026 jobs created from projects/announcements
\$140.1 million new business capital investment
718,985 square feet of commercial real estate absorbed
131 business attraction, expansion & retention prospects
90 new jobs within the Jeffco Enterprise Zone
\$32.8 million new capital investment within the Zone
\$755,940 state income tax credits to Jeffco companies
90 public & private investors, **8** private investors added in 2015

Industry Awards - Jeffco EDC and the Board of County Commissioners recognized companies in five different award categories at the 22nd annual Industry Awards Breakfast. Award winners were chosen for increased capital investment and primary job creation in Jefferson County for 2014.

Award winners:

Pioneer Award:

Lockheed Martin Space Systems

The Genesis Award – Economic Developer of the Year:

Red Rocks Community College

Innovative Technology Award:

Johns Manville
Surefire Medical, Inc.

Business Recognition Awards:

Blackhawk Equipment Corp.
CoorsTek
Lutheran Medical Center



Chairman's Choice Award:

Rocky Mountain
Metropolitan Airport

Meurer Research, Inc.
Pason Systems USA Corp.

Business Locations & Expansions

Prescient leased 120,000 sq. ft. in the City of Arvada. The relocation/expansion will bring 270 new jobs and nearly \$9 million in capital investment to Jefferson County.

Skywriter MD opened a second location in the City of Westminster, occupying 16,000 sq. ft. in the Westmoor Technology Park. The company plans to create 120 jobs during its first year, with additional expansion plans in the future.

Federal Express will be occupying a 216,000 sq. ft. build-to-suit in unincorporated Jefferson County. The new ground distribution facility is the first tenant at the Verve Innovation Park, adjacent to RMMA. The project will bring \$16 million in capital investment and more than 180* jobs to the county.

The Reed Group expanded into 65,000 sq. ft. in the City of Westminster. The company created more than 70 jobs and has plans to hire an additional 200 within the next year.

Mountain Toad Brewing announced plans to expand in the City of Golden by building a 20,000 sq. ft. production facility, which includes a taproom, in the Coors Technology Center.

Terumo BCT opened its new 125,000 sq. ft. corporate headquarters in the City of Lakewood. The project expects to bring more than 250 jobs and \$45 million in new capital investment.

*Jobs include both full and part-time positions.

Jeffco EDC Investors

Jefferson County Economic Development Corporation's investors are an integral part of fulfilling the organization's mission. By providing financial support and resources and sharing their expertise, our investors have a substantial impact on the regional, state, and local economy, improving the quality of life for Jefferson County's citizens. Our investors form a diverse group, with public and private sector representatives, small and large businesses, and a variety of backgrounds, from education to engineering to real estate. Jeffco EDC is grateful to our investors for their support, time, and resources.

The Abo Group	CRL Associates	MIE Properties
Adolfson & Peterson Construction	Cushman & Wakefield	MillerCoors
The Alliance for Sustainable Energy, LLC	Custom Environmental Services*	Mortenson Construction
APC Construction Company	Denver Marriott West Hotel	National Renewable Energy Laboratory (NREL)
Arapahoe Community College	Denver Marriott Westminster Hotel*	NavPoint Real Estate Group*
Arvada Chamber of Commerce	Denver Metro Association of Realtors	Ojala & Company
Arvada Economic Development Assoc.	Denver West Office Park	Otten Johnson Robinson Neff + Ragonetti PC
Ball Corporation	Development Research Partners	Pilatus Business Aircraft
The Beck Group	Easter-Owens	Red Rocks Community College
Brookfield Residential	Elk Valley Public Improvement Corp.	Red Rocks Country Club
Brownstein Hyatt Farber Schreck	Evergreen Area Chamber of Commerce	Regional Transportation District (RTD)
Butterfly Pavilion*	FirstBank	RMH Group
Carruth Properties Company	Front Range Community College	Rocky Mountain Reagents
Centerline Solutions*	GF Real Estate Group	St. Anthony Hospital
Church Ranch Companies	Greater Golden Chamber of Commerce	Satriana & Biscan, LLC
City of Arvada	Icenogle Seaver Pogue, PC	Seniors' Resource Center
City of Golden	Jefferson County	Shaffer Baucom Engineering Consultants
City of Lakewood	Jefferson County Public Library	Shea Properties
City of Westminster	Jefferson County R-1 School District	Sheraton Denver West Hotel
City of Wheat Ridge	Johns Manville	Sonsio, Inc.
The Coleman Company	Jordon Perlmutter & Co./Section 14	Terumo BCT*
Colorado Christian University	JR Engineering	United Properties
Colorado PERA	Kaiser Permanente	Urban Frontier
Colorado Real Estate Journal	The Kenney Group	US Bank-Evergreen/Golden
Colorado School of Mines	Landmark Aviation*	We Work for Health Colorado/PhRMA
Colorado State Bank & Trust	Lockheed Martin	Wells Fargo Bank
Comcast	Lutheran Medical Center	The West Chamber
Community First Foundation	Martin/Martin Consulting Engineers	Westerra Credit Union
Conifer Area Chamber of Commerce	Metro West Housing Solutions	Westminster Chamber of Commerce
Connexion Asset Group	Meurer Research*	Xcel Energy

* Jeffco EDC would like to welcome these eight new investors in 2015.



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Opening the future for business in Jefferson County, Colorado